



Tools & Techniques of Risk Management for Financial Planners

Christine Barlow, Darlene K. Chandler, Kelly Maheu, Susan Maloney, Susan Massmann

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Features new discussions of business overhead insurance, workers compensation, employers liability, and commercial liability insurance. Expanded coverage of risk and insurance topics throughout will enrich the relevancy of this text.

Chapters hone skills/strategies towards:

- -Insurance company and policy selection
- -Overviews of business liability and health-related insurance
- -End of chapter questions to reinforce key concepts
- -Glossary of key risk management terms



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