



Mastering Real Estate Principles, 6th Edition

Gerald R. Cortesi

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This new edition features review exercises and more than 500 review questions with rationales, allowing students to test their knowledge, monitor their progress, and identify problem areas. The multiple learning tools and turn-key Instructor Resources significantly help reduce instructor workload, and students will benefit from an outline format that makes it easy to master the basics needed to pass the real estate licensing exam. Features: - More than 500 review questions with rationales that allow students to test their knowledge, monitor their progress, and identify problem areas - Two comprehensive examinations with study tips - Chapter Notes that provide additional information to enhance student understanding of topics - Instructor Resources with chapter outlines, a test bank, exams with answer keys, and a robust PowerPoint presentation - Nearly 50 new final exam questions - Workbook-like format gives it an organized, appealing, user-friendly, and interactive approach to learning - Comprehensive mid-term exam, final exam, and unit quizzes - Review exercises after each section allow students to interact with the content and track their progress - Checklists for learning objectives and key terms allow students to track their progress and their understanding of the content Contents: Introduction to Real Estate - Real Estate Concepts - Government Powers - Encumbrances - Liens - Legal Descriptions - Freehold Interests in Real Estate - Leasehold Estates in Real Estate - Forms of Ownership - Transferring Title - Recording Title - Real Estate Closings - Agency and Real Estate Brokerage - Real Estate Contracts - Brokerage Agreements - Real Estate Licensing Laws - Fair Housing Laws - The Appraisal Process - Methods of Estimating Value - Loan Instruments - Lending Practices - Types of Real Estate Loans - Lending Laws and Government Activities - Property Management - Tax Advantages of Home Ownership - Real Estate Investments - Study Tool Kit - Glossary - Index

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