



# **Business Development: For people who do not take life too seriously !**

*Asenoff Krapp*

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# Business Development: For people who do not take life too seriously !

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Warning this book contains extremely bad language

My name is Asenoff Krapp. I have been a business development manager for many years.

Generally, there are lots of serious points in this book, which will help the budding sales and business development person gain some insight into what lies ahead in the future. It also contains a lot of very, very bad language and expletives, but, hopefully, you will also find it funny hearing about some of the stupid things that have happened during my business life. Also, I go off at a tangent on lots of occasions, just as I tend to do in life!

So, if you could be offended by bad language, then please do not read any further than this point, because honestly, I can quite easily do without the hassle. I'm sure there must be a million other books that would suit you better than this one, so don't go there! This book is not for you! This book is also not for the sales or business development persons who have a very high opinion of themselves or their abilities, or for people who require a personality bypass. So, you guys, don't bother to read this either.

The people who I want to read this book, are people who are willing to learn about the business, but more importantly, about themselves and their own inabilities and insecurities. I also go off on a rant about things, but if you have an open mind, can laugh at yourself and don't take life too seriously, then this book is definitely for you.

I use some Scots words here and there, as they are great for effect, so even if you're not in business development, I'm sure that you will still find this to be amusing. Enjoy!

The rest of you can go and swivel on this!

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