



# New York Real Estate for Brokers

*Marcia Darvin Spada*

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## **New York Real Estate for Brokers** Marcia Darvin Spada

Accurate and well-researched, *New York Real Estate for Brokers, 4e*, matches the content and chronology of the New York State required syllabus for preparing for the New York Real Estate Broker's License. Focused exclusively on broker required information, it follows the NYS syllabus-including order of presentation, learning objectives, key terms, and outline of material. A host of interactive learning supplements - including the popular Cram for the Exam -- not only help you learn and retain required information, but also practice applying the concepts and taking the practice broker licensing exam. Material for the "30-Hour Remedial Course" are available in a separate book (ISBN 0324783574) to cover the new material added to the Salesperson licensing requirements effective July 1, 2008. Completely revised for enhanced readability, the new edition presents all material in simple language using a direct writing style balancing reading comprehension with visual reinforcement. The workbook approach is punctuated with numerous examples, illustrations and website listings throughout each chapter to engage you and give you real-life experience.

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